Ethics and Professional Standards for the Professional Accountant: The Changing Landscape

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Overview

- History and structure of the APESB
- Why accounting ethics and professional standards matter?
- Structure of APESB pronouncements
 - All Members
 - Members in Public Practice
 - Members in Business
- APESB pronouncements issued to date and summary of each professional standard
- APESB's current projects



History and structure of APESB

- Established in February 2006 as an initiative of ICAA & CPA Australia
- IPA became a Member in December 2006
- Previously professional and ethical pronouncements were developed by the three professional bodies
- Members of the three bodies are required to comply and are subject to disciplinary procedures of the relevant professional body



APESB Vision

To be recognised by our stakeholders for our leading contribution in achieving the highest level of professional and ethical behaviour in the accounting profession



Board Composition

- Independent Chair
- Two Directors CPA Australia
- Two Directors ICAA
- One Director IPA

Why accounting ethics and professional ESB contained a standards matter?

- Collapse of Arthur Anderson
- Arthur Anderson's problem clients (refer table 1)
- Increased regulations such as CLERP 9 in Australia and Sarbanes & Oxley in the US
- Recent corporate collapses brought on by the global financial crisis (refer table 2)

Table 1: Arthur Anderson's Audit Clients and their problems



AA Client	Problem	Losses to shareholders	Job losses
WorldCom	US \$ 4.3 billion overstatement of earnings	\$ 179.3 billion	17,000
Enron	Inflation of income, assets, bankrupt 2001	\$ 66.4 billion	6,100
Waste Management	Overstatement of income by US \$ 1.1 billion, (1992 -96)	\$ 20.5 billion	11,000
Sunbeam	Overstatement of 1997 income by US \$ 71 million then bankruptcy	\$ 4.4 billion	1,700

Source: "Fall from grace," Business Week, 2002

Table 2: Recent Corporate collapses AP due to the Global Financial Crisis



Company	Problems	Business/Social impact
Lehman Brothers	 Derivatives :- MBS and ABS Downgrading of credit ratings Toxic commercial real estate assets High leverage ratios 	- Majority of the 26,000 worldwide staff made redundant?
Bear Stearns	Derivatives :- MBS and ABSHigh leverage ratiosUnrealistic fair value accounting of assets	- Approximately 9,000 employees lost their jobs - Shareholder lawsuits?
ABC Learning	Revenue recognitionGearingWeak corporate governance	- 241 unprofitable day care sites for sale- Unemployment- Child care services at risk?
Opes Prime	- Cash and share movement irregularities - Failed margin calls	- Losses of AUD 600 million?

Source: www.google.com



Structure of APESB pronouncements

Conceptual Framework

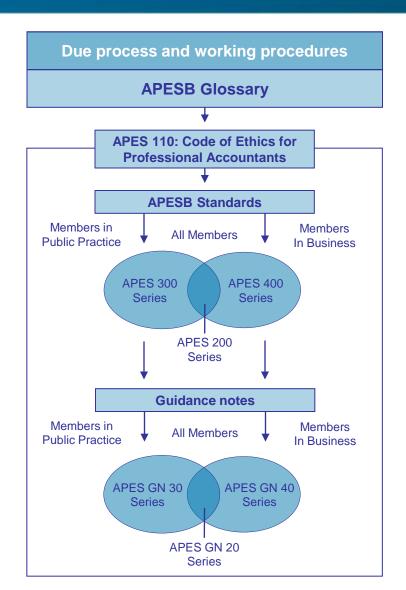
- Principles based
- Mandatory for professional accountants

Standard

- Introduces principles
- Mandatory requirements in black letter
- Guidance and/or explanation in grey letter

Guidance notes

- Do not introduce new principles
- Guidance on a specific matter on which the Principles are already stated in a Standard
- Guidance is only in grey letter





APESB Pronouncements to date

All members

- APES 110 Code of Ethics for Professional Accountants
- APES 205 Conformity with Accounting Standards
- APES 210 Conformity with Auditing Standards
- APES 215 Forensic Accounting Services
- APES 220 Taxation Services
- APES 225 Valuation Services
- APES 230 Financial Advisory Services ED



APESB Pronouncements to date

Members in Public Practice

- APES 305 Terms of Engagement
- APES 310 Dealing with Client Monies
- APES 315 Compilation of Financial Information
- APES 320 Quality Control for Firms
- APES 325 Risk Management for a Firm (project in progress)
- APES 330 Insolvency Services
- APES 345 Reporting on Prospective Financial Information
- APES 350 Due Diligence Committees



APESB Pronouncements to date

Members in Business

APES GN 40 Members in Business (project in progress)



APES 110

Code of Ethics for Professional Accountants



Part A: General Application

Part B: Members in Public Practice

Part C: Members in Business



Part A: General Application

- Fundamental Principles:
 - Integrity
 - Objectivity
 - Professional competence and due care
 - Confidentiality
 - Professional behaviour



Part B: Members in Public Practice

- Section 210 Professional Appointment
- Section 220 Conflicts of Interest
- Section 230 Second opinions
- Section 240 Fees and Other Types of Remuneration
- Section 250 Marketing Professional Services
- Section 260 Gifts and Hospitality
- Section 270 Custody of Client Assets
- Section 280 Objectivity All Services
- Section 290 Independence Assurance Engagements



Part C: Members in Business

- Section 300 Introduction
- Section 310 Potential conflicts
- Section 320 Preparation and Reporting of Information
- Section 330 Acting with Sufficient Expertise
- Section 340 Financial Interests
- Section 350 Inducements



Independence requires:

- Independence of Mind
- Independence of Appearance

(S. 290.8 and definitions)



Threats to Independence:

- Self interest threat
- Self review threat
- Advocacy threat
- Familiarity threat
- Intimidation threat

(s. 290.28 to 290.28.9)



Safeguards

- created by the profession, legislation or regulation
- within the Assurance client
- within the firm's own systems and procedures

(s. 290.28.10 to 290.29)



APES 110 Section 290 Independence

Auditor's responsibility

- Identify threats to independence
- Evaluate whether these threats are clearly insignificant
- If not identify and apply appropriate safeguards

When safeguards are not available

- Eliminate activity or interest creating the threat
- Refuse to accept or continue the Assurance Engagement



APES 205

Conformity with Accounting Standards

APES 205 Conformity with Accounting Standards



- Replaced APS 1 or NIA BP 3
- Effective 1 July 2008
- Reporting entity concept
- Responsibilities of Members to follow accounting standards when they prepare, present, audit, review or compile:
 - ➤ General Purpose Financial Statements
- Responsibilities of Members to follow accounting standards when they prepare, present, audit, review or compile:
 - ➤ Special Purpose Financial Statements



APES 210

Conformity with Auditing and Assurance Standards

APES 210 Conformity with Auditing and Assurance Standards



- All members must comply with auditing and assurance standards in the conduct of all audit, review, assurance, other assurance engagements and related services
- All members should comply with auditing and assurance guidance in the conduct of all audit, review, assurance, other assurance engagements and related services



APES 215

Forensic Accounting Services



- Formerly APS 11 & GN 2
- Applies to accountants working in public practice as well as business (i.e. ASIC, Police forces etc.)
- Includes mandatory requirements and guidance for Forensic Accounting Services (FAS)
- Extension of scope for Members in Business
 - Operative on or after 1 July 2009
 - Engagement → Members in Public Practice
 - Assignment → Members in Business



- Where a Professional Service later becomes a FAS then APES 215 applies (Para 1.5)
- Where a FAS other than an Expert Witness Service (EWS), later becomes a EWS then section 5 of APES 215 applies (Para 1.6)
- Key sections:
 - Expert Witness Services
 - False or misleading information and changes in opinion
 - Professional fees
 - Appendix use of the terms "facts", "assumptions" and "opinions"



- Key definitions:
 - Forensic Accounting Services:
 - » Expert Witness Services;
 - » Lay Witness Services;
 - » Consulting Expert Services; and
 - » Investigations Services
 - Court
 - Expert Witness
 - Lay Witness
 - Consulting Expert
 - Professional Services
 - Proceedings
 - Contingent Fees
 - Report



Expert Witness Services

- Evaluation of prior and/or existing relationships
 - Member in Public Practice (para 3.8 and 5.1)
 - Member in Business (para. 5.2)
 - Member in Business who is employed by a government agency (para 5.3)
- A Member's obligation as an Expert Witness (para 5.4)
- The Report of an Expert Witness (para 5.6)
 - The instruction received, limitation on the scope, Member's expertise
 - Relationships with any parties to the Proceedings
 - Significant assumptions
 - Explanation why a significant assumption is likely to be misleading (if any)
 - A list of documents and sources of information relied upon



False or misleading information and changes in opinion

- Shall not knowingly or recklessly make false or misleading statements
- A Member subsequently becoming aware that information is false or misleading
 - Promptly inform the legal representative of the Client,
 Employer or the Court as appropriate
 - Consider issuing a supplementary report



Professional fees

- Member in Public Practice
 - Fees will be computed in accordance with s.240 Fees and other Types of Remuneration of the Code
 - Not enter into a Contingent Fee arrangement for an Expert Witness Service or Engagements that require Independence
- Member in Business
 - Not receive contingent remuneration for an Expert Witness Service



Quality control

- Member in Public Practice comply with APES 320 Quality Control for Firms
- Member in Business utilise a system of quality control
- Proper documentation of working papers
- Maintain chain of custody



Use of the terms "facts", "assumptions" and "opinions"

- Examples are provided to assist Members determine whether a matter is a fact, an assumption or an opinion
- Judged based on the particular facts and circumstances
- Fact Expert Witness has applied specialised knowledge but has not applied any significant degree of judgment
- Assumption ordinary meaning
- Opinion Expert Witness applies a significant degree of expert judgment and draws an inference



APES 220 Taxation Services



APES 220 Taxation Services

- Formerly APS 6
- Applies to accountants working in public practice as well as now scope extended to members in business
- Includes mandatory requirements and guidance for Taxation Services
- Operative on or after 1 July 2008



APES 220 Taxation Services

- Taxations Services to a Client or Employer defined as:
 - preparation of return, notice, statement or similar document
 - preparation of tax calculations for financial statements
 - tax planning and other tax advisory
 - assistance in resolving tax disputes



APES 220 Taxation Services

- Preparation and lodgment of returns to Revenue Authorities
 - returns shall be prepared in accordance with information provided by Client, their instructions and tax law
- Members must not be involved in tax schemes and arrangements which are not within the law
- Use of estimates in preparation of revenue returns
 - shall not prepare or be associated with such estimates unless use is generally accepted or impractical to obtain exact data
- Members obligations in respect of false and misleading information



APES 220 Taxation Services

- Professional obligations in respect of Client monies and prohibition against applying tax refunds to settle amounts due unless prior client approval has been obtained
- Preparation of work papers to document the work performed





Scope and application

- Engagement → Members in Public Practice
- Assignment → Members in Business
- Mandatory for the Members of the three Professional Bodies
- Effective for Valuation Engagements or Assignments commencing on or after 1 January 2009
- All Members who provide an estimate of value for a business, business ownership interest, security or intangible asset are required to comply with APES 225



Key Definitions

- Valuation linked to:
 - Valuation Approaches
 - Valuation Methods
 - Valuation Procedures
- Three types of Valuation Services:
 - Valuation Engagements
 - Calculation Engagements
 - Limited Scope Valuation Engagements



Key Definitions cont.

- Results:
 - Valuation Engagement & Limited Scope
 - Valuation Engagement → Conclusion of Value
 - Calculation Engagement → Calculated Value
- Valuation Report:
 - Written or oral communication containing a Conclusion of Value or a Calculated Value



Reporting

- Mandatory for Members in Public Practice (para 5.1)
- Guidance for Members in Business (para 5.5)
- Reports can be written (para 5.2) or oral (para 5.3)



Reporting cont.

- Key report disclosures from para 5.2 are:
 - Usual disclosures scope, basis, purpose, limitations etc.
 - Whether acting independently or not
 - Material assumptions and basis of those assumptions
 - Valuation approaches adopted
 - All qualifications that materially affect the Conclusion of Value or Calculated Value
 - Valuation Services conducted in accordance with the Standard
 - Para 5.4 provides additional disclosures to consider



Use of a glossary of business valuation terms

- When issuing a Valuation Report define the terms used
- Members are referred to the International Glossary of Business Valuation

What constitutes a valuation service

Examples are provided in the appendix to APES 225



APES 305 Terms of Engagement



APES 305 Terms of Engagement

- Members in Public Practice shall document and communicate Terms of Engagement to a Client
- Guidance on general contents of an Engagement Document including limitation of liability clauses



APES 315

Compilation of Financial Information

APES 315 Compilation of Financial Information



- Formerly APS 9
- Applies to members in public and is effective for engagements commencing on or after 1 January 2009
- scope extended from compilation of financial statements to compilation of financial information
- independence is not a requirement but when not independent the member needs to disclose

APES 315 Compilation of Financial Information



- Objective is to use "accounting expertise" to compile financial information
- Activities which are not within the scope (para 4.3)
- Requirement to comply with APES 205 if compiling general purpose or special purpose financial statements

APES 315 Compilation of Financial Information



- Defining the terms of engagement
- Procedures of a compilation engagement
- Misstatements
- Documentation
- Reporting on a compilation engagement and compilation report format
- Communication of significant matters
- Subsequent discovery of facts
- Examples of compilation reports
- Revision done to APES 315 and a new version effective for engagements commencing on or after 1 January 2010



APES 320 Quality Control for Firms



APES 320 Quality Control for Firms

Applies to all Members in Public Practice

- Leadership responsibilities for quality within the Firm
- Ethical Requirements
- Acceptance and continuance of client relationships and specific engagements
- Human resources
- Engagement performance
- Monitoring
- Documentation



APES 320 Quality Control for Firms

- Firms shall establish a system of quality control
- A quality control system must have the following elements
 - Leadership responsibilities for quality
 - Ethical requirements
 - Acceptance and continuance of client relationships and specific engagements
 - Human resources
 - Engagement performance
 - Monitoring
 - Documentation



APES 320 Quality Control for Firms

- APES 320 was effective from 1 July 2006
- A revised version of APES 320 is effective from 1 January 2010
- Some professional bodies have prepared quality control manuals that comply with APES 320



APES 330 Insolvency Services



APES 330 Insolvency Services

- Revision to APS 7 which was last revised in 1998.
- Applies to members in public practice who provide Insolvency Services
- Effective for Insolvency Services commencing on or after 1 April 2010
- Requirement to only undertake Appointments where Members are independent and can maintain independence
- Expert witness obligations
- Professional fees and expenses





Key Definitions

- DDC Member participates in the DDC's decisions, signs all collective reports and documents issued by the DDC, and prepares a DDC Sign-Off
- DDC Observer does not sign the collective reports or participate in the capacity of a DDC Member (limited role and may not involve formal reporting)
 - attend one or more meetings
 - may or may not undertake DD enquiries & provide a report to the DDC
- Due Diligence Sign-Off written communication of conclusions arising from DD procedures performed



Key Definitions cont.

 Public Document – disclosure document, product disclosure document statement or other documentation provided in relation to a scheme of arrangement under Part 5.1 of the Corporations Act or a takeover or compulsory acquisition under Chapter 6 of the Corps Act 2001

- Reporting Person Member engaged to provide professional services and report on a specific issue or area of enquiry
 - may also be a DDC Member or DDC Observer



Professional Appointments

- Member shall consider threats to compliance with the fundamental principles and apply appropriate safeguards to reduce to them to an acceptable level
- When providing services to Assurance Clients, Member shall consider s290 *Independence* of APES 110 to determine whether there are threats to independence
- When providing services to audit clients, Members shall also comply with independence requirements of the Corporations Act 2001



Professional Engagement

- Document terms of Engagement in accordance with APES 305
- Where the Due Diligence Planning Memorandum (DDPM)
 extends responsibilities beyond the Engagement Document,
 the Engagement Document shall be amended to ensure the
 Member's responsibilities are:
 - Consistent with the Engagement Document and requirements of APES 350
- Professional obligations of the Member cannot be determined by the DDPM as it is not a document the Member controls



Materiality guidance

 when providing such guidance Members must comply with Auditing and Assurance standards

Member's Roles and Responsibilities

- Specify the financial and/or other specific information that the Member has performed procedures on
- Not report on matters outside the Member's expertise
- A Member shall only sign a report to Those Charged with Governance on information of a general nature or the due diligence process as a DDC Member when it is approved and signed by other members of the DDC



Roles & Responsibilities – cont.

- Agree specific procedures in relation to verification processes
- DDC Observers to assess scope of procedures and assess whether they will be in a position to provide a DDC Sign-Off

Reporting

- Contents of a Due Diligence Sign-Off :
- Conclusions of Member provided in negative assurance form
- Member's responsibilities in respect of draft documents
- DDC Sign-off pro forma in Appendix 1 of APES 350



Some of the key elements of a DDC Sign-Off are:

- identification of the proposed transaction and the purpose of the sign-off
- the financial information and other specific information disclosed in the public document in relation to which the member has undertaken procedures
- any limitations on the scope of work performed
- the basis upon which the statements in the DDC Sign-off are made
- the extent of the member's assurance whether the financial and other specific information as presented in the identified sections are misleading or deceptive
- the significant assumptions
 - any restrictions on the use and distribution of the DDC Sign-Off; and
 - a statement that the professional services were performed and the DDC Sign-Off was prepared in accordance with APES 350 and other applicable standards



APESB's current projects

- APES 230 ED Financial Advisory Services
- Proposed Standard APES 325 Risk Management for Firms
- Proposed guidance note APES GN 20 Outsourced Accounting Services
- Proposed Guidance Note APES GN 40 Ethical Considerations for Members in Business
- Public Interest Entity (PIE) definition for the Code
- Revisions to APES 215 and APES 225

Questions?



For more information visit:

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