

Table of classification of APES 230 ED 03/12 Submissions:

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| | 20 Collins Melody Financial Services | 31 |
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| | 40 Karen Pauling CPA | 75 |
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| | 42 KMS Financial Solutions - C. Stevens | 53 |
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| | 44 McGarry Partners Services Pty Ltd | 6 |
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| Supportive/ Supportive of some Key Elements/ Not Supportive of Key Elements/ Other | Respondents | Submission Ref No |
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| | Members or Firms not supportive: | |
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| | 100 Beattie Financial Services | 22 |
| | 101 Bentleys (WA) Pty Ltd | 70 |
| | 102 Bongiorno & Partners (Vic) Pty Ltd & Lonsdale Financial Group Ltd | 129 |
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| | 107 Eric Walters FCPA | 10 |
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| Supportive/ Supportive of some Key Elements/ Not Supportive of Key Elements/ Other | Respondents | Submission Ref No |
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| Not Supportive of Key Elements of Fee For Service | 114 KPMG 115 Matthews Steer Pty Ltd 116 Michael Byrnes 117 O'Donnell Hennessy & Co 118 Offenhauser & Co Chartered Accountants 119 Peak Partnership Chartered Accountants 120 Peter Beverley 121 Peter Fast 122 Peter Walker Partners 123 PwC 124 Regional Financial Planning - P. Oxenbridge 125 Ross Deeath CPA 126 Serious Money Financial Consultants 127 Simon Wu & Co Pty Ltd - J. Wu 128 Simon Wu & Co Pty Ltd - K. Yuen 129 SMSF Professionals' Association of Australia 130 TAL Life Limited 131 William Buck - Adelaide 132 William Buck - NSW | 120 84 82 14 11 13 76 40 81 141 20 21 12 83 78 159 151 23 90 |
| Supportive of some Key Elements of Fee For Service | Count Financial Limited (Dealer Group) 133 Collins SBA 134 Douglas Thomson 135 Evolution Business and Personal Advisers 136 IAC Robertson & Co Securitor (Dealer Group) 137 Wilkes Financial Pty Ltd Members or Firms who are partially supportive: 138 Excel Financial Advisors Pty Ltd 139 Geoff Munday 140 Hewison Private Wealth 141 Ian Smith 142 Insight Private Wealth 143 MLC & NAB Wealth (MLC) 144 Paradigm Strategic Planning 145 Pitcher Partners | 49 132 37 89 3 126 125 19 74 7 136 61 16 |
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| Other | 162 Greg Huggett & Co 163 Tony Jacob FCA | 32 1 |

* Some elements or the whole submission is confidential.